INTERNERSHIP IN GERMANY
Sales Executive in Mainz

Our partner is an international company specialised in sourcing hard-to-find and obsolete electronic components for a wide range of companies around the world.

DESCRIPTION

Responsibilities:

- Demonstrates technical selling skills
- Complete understanding of pricing and quotes process
- Work closely with colleagues and management to provide clients with most efficient and professional service possible
- Maintains accurate records of all sales and prospecting activities including sales calls, closed sales, and follow-up activities
- Demonstrates the ability to gather order information and submit detailed information for processing orders
- Maximizes all opportunities in the process of closing a sale resulting in increasing market share globally
- Play an active role in the execution of Marketing and Business Development strategies

Requirements:

- Studies or experience in Human Resources, Sales, Marketing, or similar
- Good language skills, particularly in English – Additional languages are a bonus
- Good interpersonal skills, a “people person”
- Good manager of time
- A professional manner at all times
- Results driven individual with positive, “can do” attitude

DETAILS

- Languages: English
- Duration: 3 to 6 months internship
- Salary: commission based

More information here